



SMARTSTART®

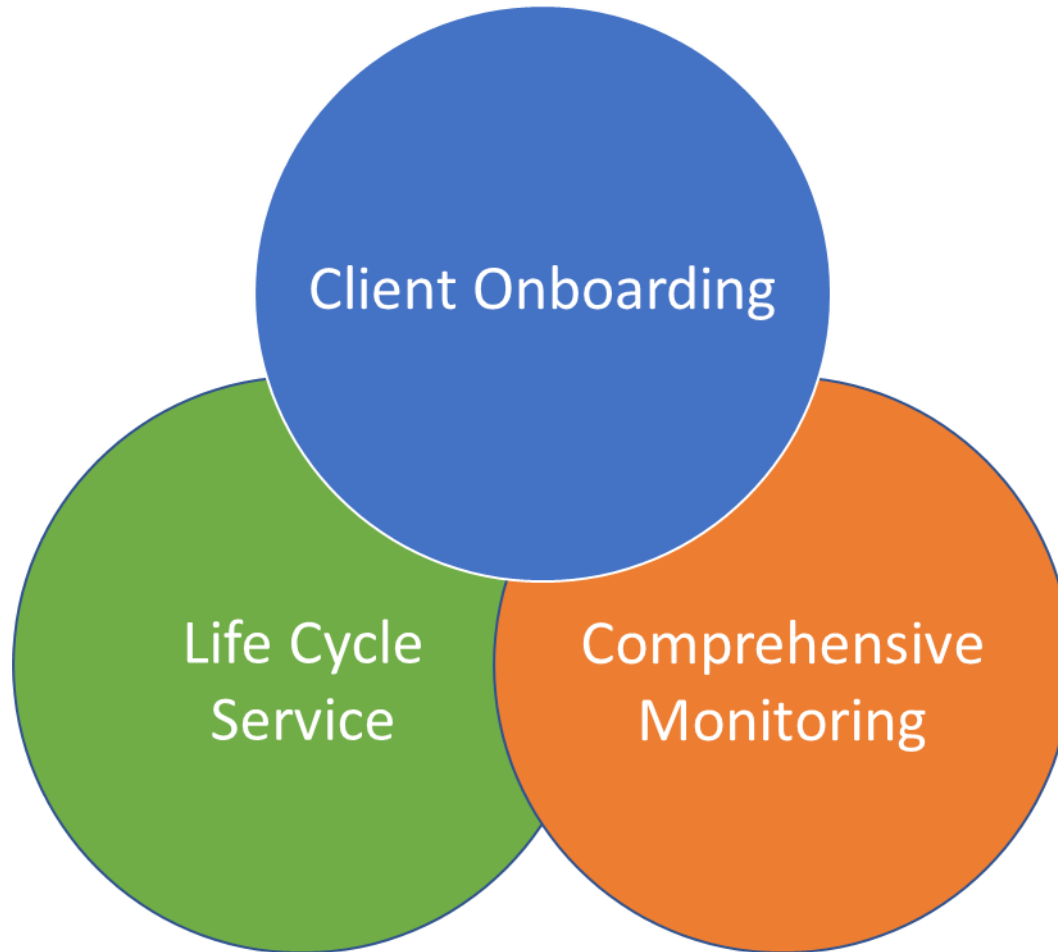
9th Annual AIIPA Conference

May 22, 2023

Smart Start Pillars for Success



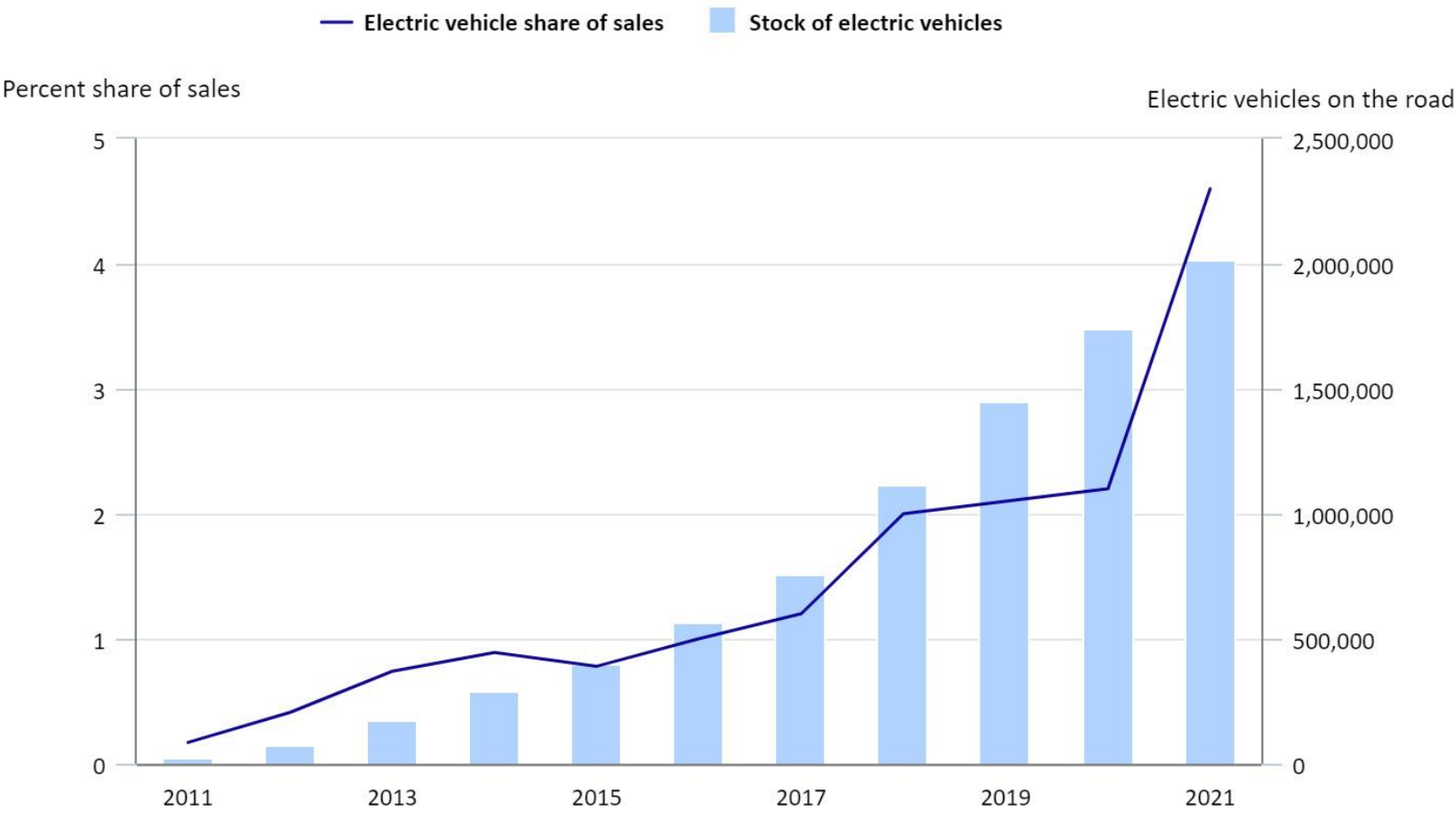
....the action of helping
or doing work for someone.



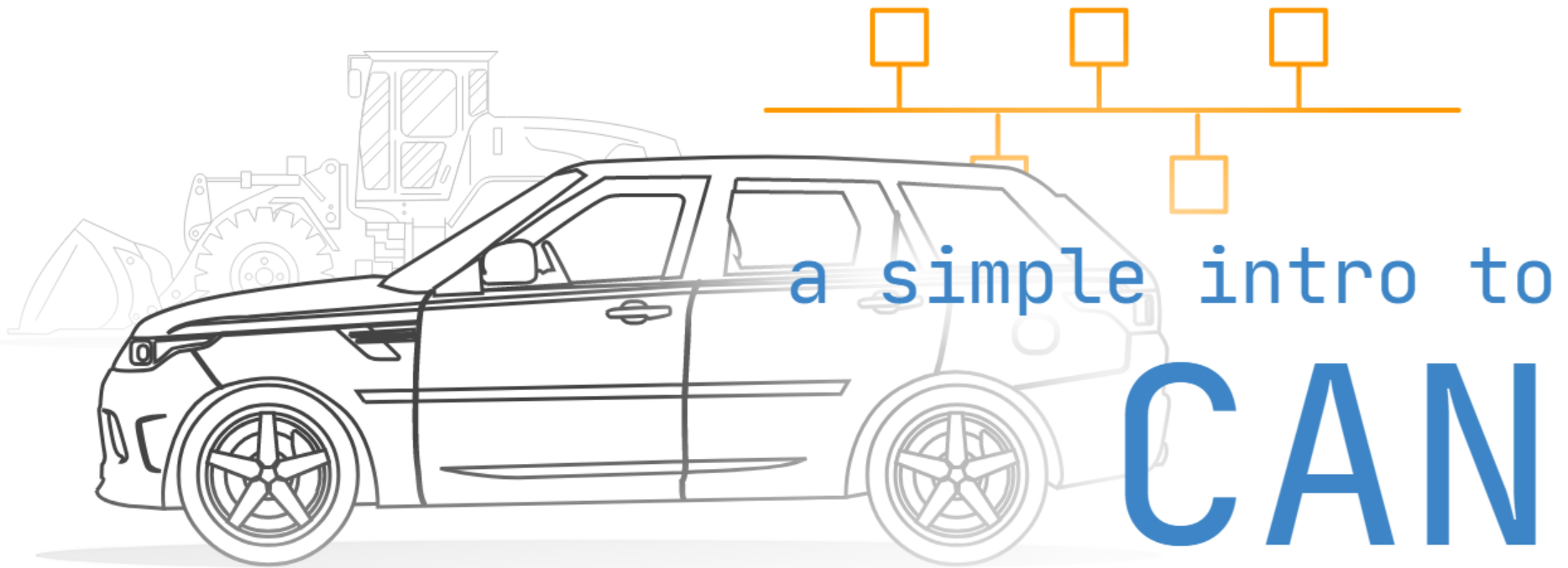
Client Onboarding



Chart 1. Electric vehicles share of car sales and stock, 2011–21



Source: Bureau of Labor Statistics (2/23)



Life Cycle Service



Life Cycle Service



Life Cycle Service



PRECISION VS ACCURACY



✓ Precision
✗ Accuracy



✗ Precision
✓ Accuracy



✗ Precision
✗ Accuracy



✓ Precision
✓ Accuracy

....the application of scientific knowledge
for the practical purpose of providing
Participant oversight that results in more
lives saved.

Technology



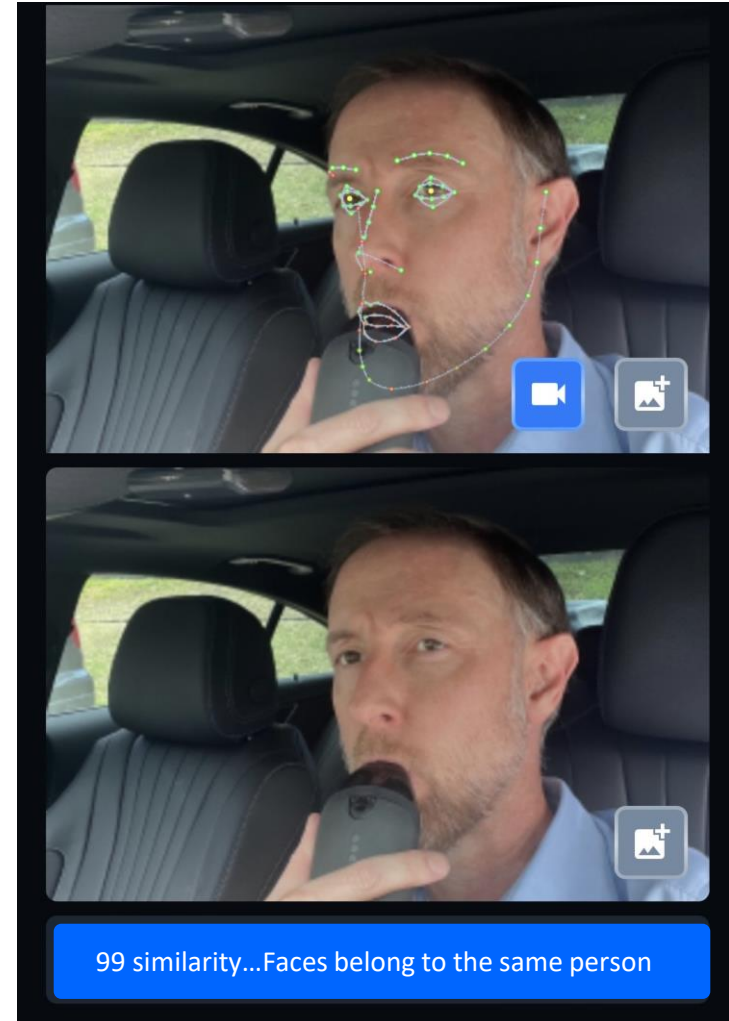
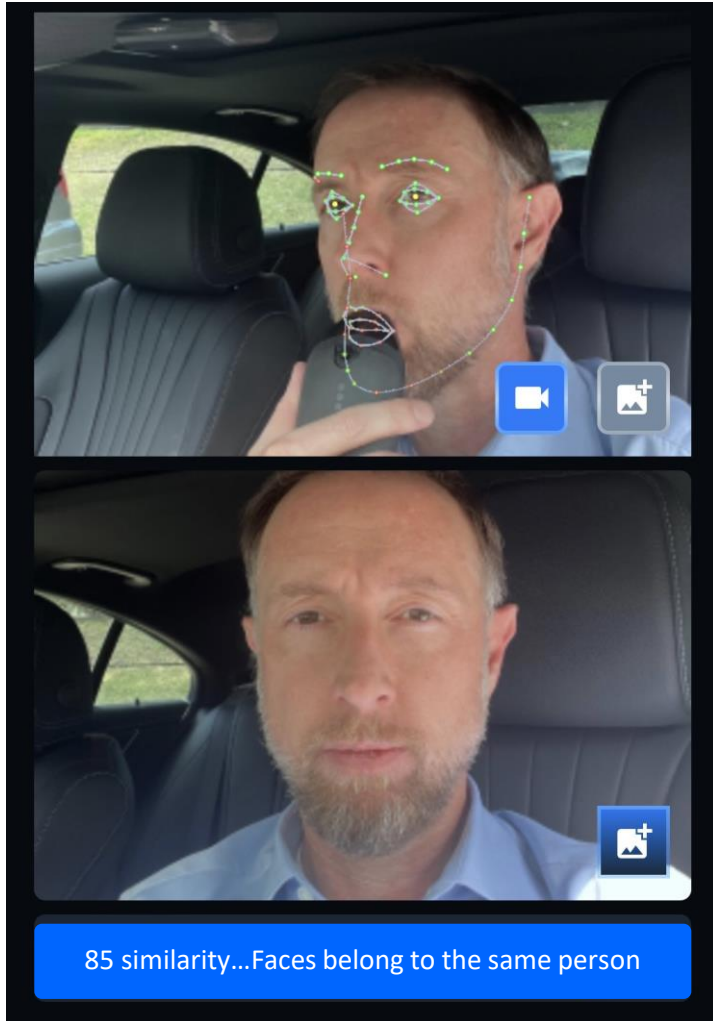
....the action of leading an industry and providing direction for jurisdictional programs and Participants.

Leadership



....the act of making changes in something established, especially by introducing new methods, ideas, or products.

Facial Recognition



FLEX™

SMART
START



Thank You



Questions?

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